

<b>CONTRACT ID:</b>	<b>Claims Legal Services</b> <b>RFP No. 15-0023</b> <b>RECOMMENDED VENDOR: MULTIPLE – SEE NOTICE OF INTENT TO AWARD (ATTACHMENT “A”)</b>
<b>BUDGETED ITEM:</b>	Yes. Funding for this contract is included in the 2016 Annual Operating Budget and is paid as a Loss Adjusting Expense (LAE).
<b>CONTRACT AMOUNT:</b>	<p>The recommended contracts are intended for pre-qualify law firms to be on a panel of Citizens’ claims defense counsel. The contracts do not require Citizens to make any assignments or pay any minimum amounts to the selected law firms; therefore, contract spend is directly related to claims litigation volume. Citizens has experienced a recent reduction in litigated claims volume and claims legal defense spending, and anticipates this trend to continue due to: (1) the success of depopulation efforts resulting in reduced policy and claim counts and (2) the implementation of a robust attorney oversight process centered upon greater involvement of Claims Litigation Management, In-House Counsel and the establishment of a comprehensive vendor management program. The estimated cost of this contract, including renewals, is as follows:</p> <ul style="list-style-type: none"><li>• 2016 - \$65,000,000.00</li><li>• 2017 - \$60,000,000.00</li><li>• 2018 - \$55,000,000.00</li><li>• 2019 - \$50,000,000.00</li><li>• 2020 - \$45,000,000.00</li><li>• 2021 - \$40,000,000.00</li><li>• 2022 - \$35,000,000.00.</li></ul> <p>*Note - These estimated figures do not account for a sudden anticipated increase in PIF count or reported claims that would likely result in the event of a large storm or series of storms.</p>
<b>PURPOSE / SCOPE:</b>	The purpose of this program is to pre-qualify law firms to provide legal defense services on behalf of Citizens in the following five (5) claims-related service areas: First Party Property, Third Party Liability, Subrogation, Collections and Appeals. An individual contract may include all or any combination of these five service areas, depending upon which service areas the firm applied for and was awarded. Citizens currently operates under three separate claims-related legal services contracts, all of which are set to expire in February 2016. Citizens opted to forgo exercising the order to: (a) provide uniformity by bringing all Citizens’ claims-related outside defense counsel under a single contract, (b) ensure that Citizens maintains the appropriate amount of resources, in terms of volume and location, to meet both its current needs as well as adequately

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	address any unknown future demands and (c) provide Citizens with the opportunity to partner with different outside defense counsel and ensure that it utilizes the highest quality and most qualified law firms available.
<b>CONTRACT TERM(S):</b>	The proposed contracts will have a five (5) year base term, with two (2) optional, one-year renewal terms, which may be exercised upon mutual agreement of the parties.
<b>PROCUREMENT METHOD:</b>	On August 12, 2015, Citizens issued Request for Proposals (RFP) No. 15-0023 for Claims Legal Services. Vendor responses were due by September 15, 2015 and one hundred and ten (110) proposals were timely submitted. These proposals were reviewed and scored by an Evaluation Committee who recommended to award contracts to law firms on November 10, 2015. A listing of the law firms recommended for award in the Notice of Intent to Award is attached as Attachment "A".
<b>RECOMMENDATION:</b>	Staff recommends that Citizens' Board:  a) Approve the recommended award and resulting contact(s), including renewal periods, for RFP No. 15-0023 for Claims Legal Services to the list of attached vendors (Attachment "A"); and  b) Authorize staff to take any appropriate or necessary actions consistent with this Action Item.
<b>CONTACTS:</b>	Jay Adams, Chief of Claims Daniel Sumner, Chief Legal Officer and General Counsel



## ATTACHMENT A

Citizens Property Insurance Corporation intends to award contracts to the following vendors:

### **Service Area 1. First Party Property:**

- Alfano Law Offices, P.A.
- Allen & Newman, PLLC
- Andrews, Crabtree, Knox & Andrews, LLP
- Arrastia Capote Partners, LLP
- Bartlett, McDonough & Monaghan, LLP
- Berk, Merchant & Sims, PLC
- Boyd, Richards, Parker & Colonnelli, P.L.
- Bromagen & Rathet, P.A.
- Bronstein & Carmona, P.A.
- Buckner, Shifrin, Etter, Dugan, Bradfute & Kohlman, P.A.
- Butler Weihmuller Katz Craig LLP
- Carr Allison
- Chepenik Trushin LLP
- Cole, Scott & Kissane, P.A.
- Colodny Fass, P.A.
- Conroy, Simberg, Ganon, Krevans, Abel, Lurvey, Morrow & Schefer, P.A.
- De Leon & De Leon, P.A.
- Dean, Ringers, Morgan & Lawton, P. A.
- Derrevere Hawkes Black & Cozad
- Diaz Briscoe Medina, P.A.
- Dickey Whittle, P.A.
- Dutton Law Group, P.A.
- Ebbets, Kundid & deLaroche
- Franklin Legal Group, PA
- Gaebe, Mullen, Antonelli & DiMatteo
- Galloway Johnson Tompkins Burr & Smith, PLLC
- Garcia Paez, PA
- Garganese, Weiss & D'Agresta, P.A.
- Gersten & Muir, P.A.
- Goede, Adamczyk, DeBoest & Cross, PLLC
- Goldstein Law Group
- Goodis Thompson & Miller, P.A.
- GrayRobinson, P.A.
- Groelle & Salmon, P.A.
- Hamilton, Miller & Birthisel LLP

- Hernandez, Hicks and Valois
- Hightower, Stratton, Novigrod, Kantor
- Law Offices of Hoffman & Hoffman P.A.
- Hudson & Calleja, LLC
- Isriel Ponzoli & Simpson, P.A.
- Kelley Kronenberg
- Kubicki Draper, P.A.
- Laufer & Laufer, P.A.
- Law Office of Henry Marinello, P.A.
- Law Office of Julie Lewis Hauf, PL
- Lewis Brisbois Bisgaard & Smith LLP
- Luks, Santaniello, Petrillo & Jones
- Lydecker Diaz
- Mandelbaum, Fitzsimmons, Hewitt & Cain, P.A.
- Marone Law Group, PLC
- McGivney & Kluger, P.C.
- Meier, Bonner, Muszynski, O'Dell & Harvey, PA
- Methe & Rockenbach, P.A.
- Michaud, Mittelmark, Marowitz & Asrani, PLLC
- Milam Howard Nicandri Dees & Gillam, P.A.
- Milber Makris Plousadis & Seiden, LLP
- Murphy, Ellis & Weldon, PLLC
- Neret, Finlay & Nguyen, LLP
- Nicklaus & Associates, P.A.
- Nosich & Ganz, Attorneys at Law, P.L.
- Paul, Elkind, Branz & Kelton, P.A.
- Perez & Rodriguez, P.A.
- Peterson Bernard
- Powers McNalis Torres Teebagy Luongo
- Pratt & Radford, P.L.
- Quintairos, Prieto, Wood & Boyer, P.A.
- Roberts, Reynolds, Bedard & Tuzzio, PLLC
- Roche White LLC
- Roig Lawyers
- Rubinton & Associates, PA
- Rudd & Diamond, P.A.
- Saalfeld Shad, P.A.
- Saxon Gilmore & Carraway, P.A.
- Schwartz Law Group
- Silver, Bass & Brams, P.A.
- Simkovic Law Firm
- Southeast Law Group, P.A.
- Stone, Glass & Connolly, LLP
- The Barthet Firm
- Maus & Bechert
- The Rock Law Group, P.A.
- The Roebuck Law Office
- The Silver Law Firm, P.A.
- Traub Lieberman Straus & Shrewsbury LLP
- Vernis & Bowling, et al

- Wadsworth Huott LLP
- Walton Lantaff Schroeder & Carson, LLP
- Webster Law Group
- Williams, Leininger & Cosby, P.A.
- Wood & Associates
- Zumpano Castro, LLC

**Service Area 2. Third Party Liability:**

- Allen & Newman, PLLC
- Andrews, Crabtree, Knox & Andrews, LLP
- Arrastia Capote Partners, LLP
- Boyd, Richards, Parker & Colonnelli, P.L.
- Bromagen & Rathet, P.A.
- Bronstein & Carmona, P.A.
- Buckner, Shifrin, Etter, Dugan, Bradfute & Kohlman, P.A.
- Butler Weihmuller Katz Craig LLP
- Chiocca & Chiocca, P.A.
- Cole, Scott & Kissane, P.A.
- Conroy, Simberg, Ganon, Krevans, Abel, Lurvey, Morrow & Schefer, P.A.
- Dean, Ringers, Morgan & Lawton, P. A.
- Derrevere Hawkes Black & Cozad
- Falk, Waas, Hernandez, Cortina, Solomon & Bonner, P.A.
- Franklin Legal Group, PA
- Gaebe, Mullen, Antonelli & DiMatteo
- Galloway Johnson Tompkins Burr & Smith, PLLC
- Garcia Paez, PA
- Goodis Thompson & Miller, P.A.
- GrayRobinson, P.A.
- Groelle & Salmon, P.A.
- Hightower, Stratton, Novigrod, Kantor
- Law Offices of Hoffman & Hoffman P.A.
- Hudson & Calleja, LLC
- Isriel Ponzoli & Simpson, P.A.
- Kelley Kronenberg
- Kubicki Draper, P.A.
- Laufer & Laufer, P.A.
- Law Office of Henry Marinello, P.A.
- Law Office of Julie Lewis Hauf, PL
- Luks, Santaniello, Petrillo & Jones
- Lydecker Diaz
- Mandelbaum, Fitzsimmons, Hewitt & Cain, P.A.
- Marone Law Group, PLC
- Marrero & Wylder
- McCumber, Daniels, Buntz, Hartig & Puig, P.A.
- McGivney & Kluger, P.C.
- Meier, Bonner, Muszynski, O'Dell & Harvey, PA
- Methe & Rockenbach, P.A.
- Michaud, Mittelmark, Marowitz & Asrani, PLLC
- Nicklaus & Associates, P.A.

- Nosich & Ganz, Attorneys at Law, P.L.
- Peterson Bernard
- Powers McNalis Torres Teebagy Luongo
- Pratt & Radford, P.L.
- Quintairos, Prieto, Wood & Boyer, P.A.
- Roberts, Reynolds, Bedard & Tuzzio, PLLC
- Roche White LLC
- Roig Lawyers
- Rubinton & Associates, PA
- Rudd & Diamond, P.A.
- Silver, Bass & Brams, P.A.
- Smith, Schoder & Bledsoe, L.L.P.
- Stone, Glass & Connolly, LLP
- The Roebuck Law Office
- The Silver Law Firm, P.A.
- Vernis & Bowling, et al
- Wadsworth Huott LLP
- Walton Lantaff Schroeder & Carson, LLP
- Wasserman & Thomas, P.A.
- Williams, Leininger & Cosby, P.A.
- Wood & Associates

**Service Area 3. Subrogation:**

- Beckham & Beckham, P.A.
- Bromagen & Rathet, P.A.
- Butler Weihmuller Katz Craig LLP
- Chiocca & Chiocca, P.A.
- Conroy, Simberg, Ganon, Krevans, Abel, Lurvey, Morrow & Schefer, P.A.
- Cozen O'Connor
- Derrevere Hawkes Black & Cozad
- Galloway Johnson Tompkins Burr & Smith, PLLC
- Garcia Paez, PA
- GrayRobinson, P.A.
- Groelle & Salmon, P.A.
- Hudson & Calleja, LLC
- Kelley Kronenberg
- Powers McNalis Torres Teebagy Luongo
- Quintairos, Prieto, Wood & Boyer, P.A.
- The Silver Law Firm, P.A.
- Vernis & Bowling, et al
- Zumpano Castro, LLC

**Service Area 4. Collections:**

- Galloway Johnson Tompkins Burr & Smith, PLLC
- Garcia Paez, PA
- Quintairos, Prieto, Wood & Boyer, P.A.
- Vernis & Bowling, et al

## **Service Area 5. Appellate:**

- Beckham & Beckham, P.A.
- Bush Ross, P.A.
- Butler Weihmuller Katz Craig LLP
- Chepenik Trushin LLP
- Cole, Scott & Kissane, P.A.
- Conroy, Simberg, Ganon, Krevans, Abel, Lurvey, Morrow & Schefer, P.A.
- Dean, Ringers, Morgan & Lawton, P. A.
- Dutton Law Group, P.A.
- Franklin Legal Group, PA
- Gaebe, Mullen, Antonelli & DiMatteo
- GrayRobinson, P.A.
- Hamilton, Miller & Birthisel LLP
- Hinshaw & Culbertson LLP
- Kelley Kronenberg
- Kubicki Draper, P.A.
- Laufer & Laufer, P.A.
- Luks, Santaniello, Petrillo & Jones
- Lydecker Diaz
- Mandelbaum, Fitzsimmons, Hewitt & Cain, P.A.
- McCumber, Daniels, Buntz, Hartig & Puig, P.A.
- Methe & Rockenbach, P.A.
- Milam Howard Nicandri Dees & Gillam, P.A.
- Powers McNalis Torres Teebagy Luongo
- Quintairos, Prieto, Wood & Boyer, P.A.
- Roberts, Reynolds, Bedard & Tuzzio, PLLC
- Roig Lawyers
- Traub Lieberman Straus & Shrewsbury LLP
- Vernis & Bowling, et al
- Walters Levine Klingensmith & Thomison
- Williams, Leininger & Cosby, P.A.
- Zumpano Castro, LLC